

**23 East King Street
Lancaster, PA**

FULTON FINANCIAL

CORPORATION

History

- 2012 – 8 story, 160,000 sf was planned
- Decision made to make sure current Real Estate was being used to its fullest capacity. Through smart space design and furniture solutions:
 - 170 additional seats were added at PSQ.
 - 200 seats (125 psf per person) were added at the East Petersburg Administration Center
 - Doubled conferencing space
 - 85k annual energy savings
 - Full building generator

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The Plan:

- Provide for Future Growth
- Minimize Cost & Maximize Building & Space Efficiency
- Create First Floor Retail Space
- Relocate 158 E. King St. Employees
- Attach Building to Corporate Headquarters
- Project Completion – End of 2018

The Numbers:

- 3-Story 60,000 Sq. Ft. Facility
- \$15MM Building Cost
- \$21MM Total Project Cost
- 400 Additional Work Spaces Created
- 150 Sq. Ft. Per Employee

Features – 23 East King Street

- Green Roof
- Environmentally friendly construction
- Energy efficient construction
- Collaborative work space
- Standardized furniture
- Full building generator

Schedule

- Land Development process has begun
- Plan to begin construction in November of 2017
- 13 months construction schedule
- Plan to open new building by the end of 2018.